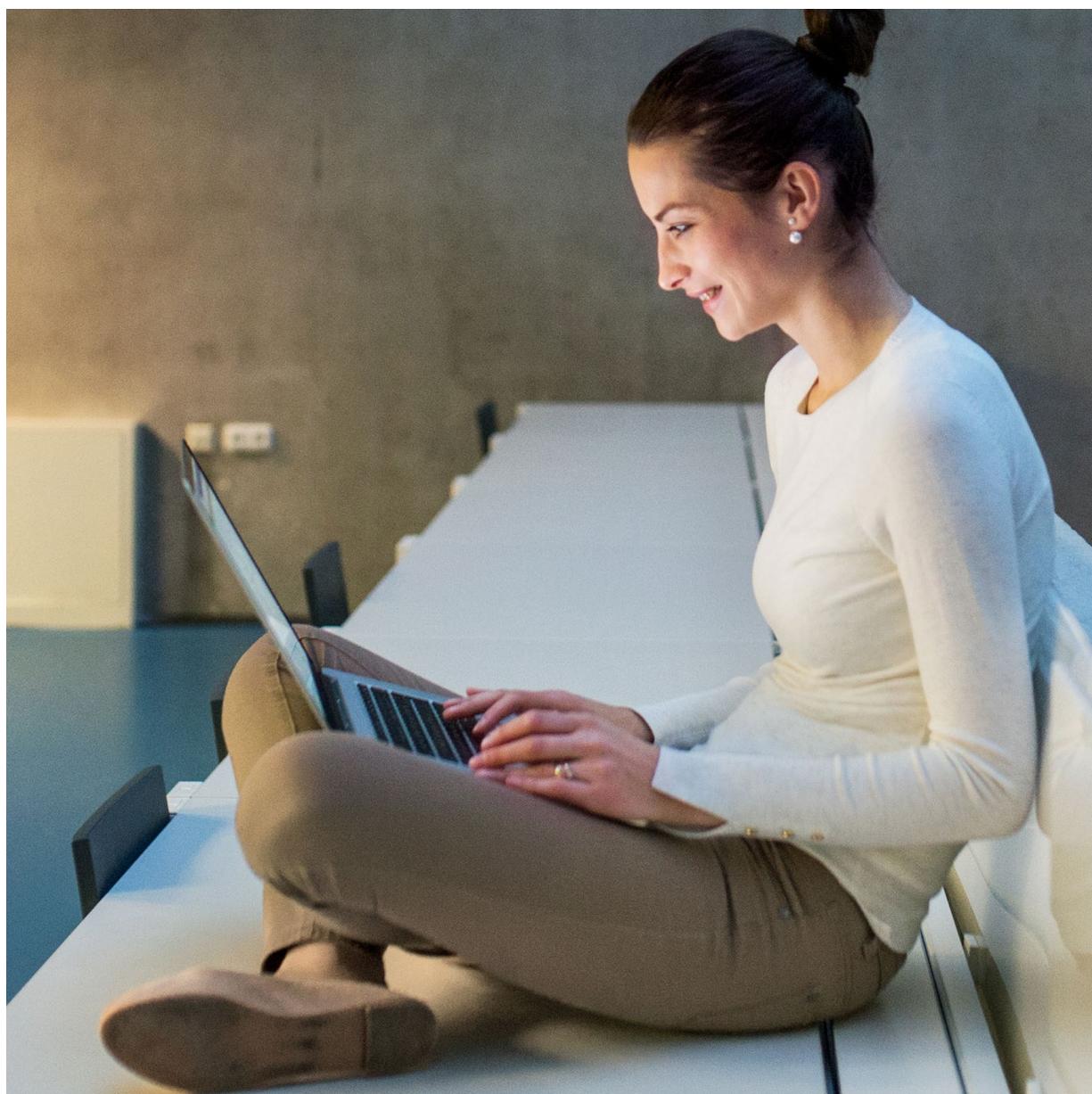


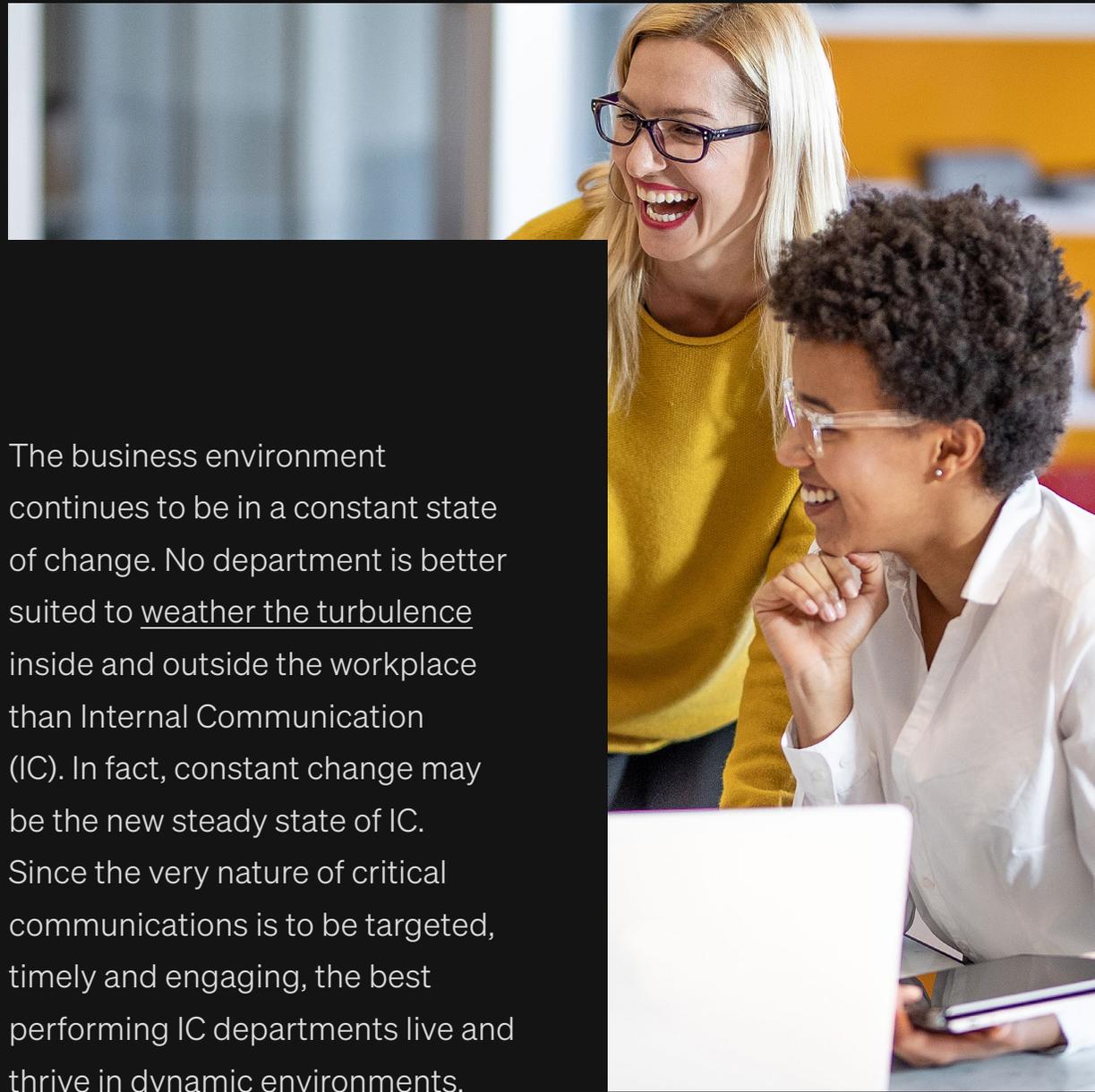
State of Internal Communications 2024



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Introduction



The business environment continues to be in a constant state of change. No department is better suited to weather the turbulence inside and outside the workplace than Internal Communication (IC). In fact, constant change may be the new steady state of IC. Since the very nature of critical communications is to be targeted, timely and engaging, the best performing IC departments live and thrive in dynamic environments.

The shifts in workplace technology, hybrid work models, and an increased focus on employee engagement have required organizations to significantly up their comms game. Without access to the right kind of engaging, easily digestible info, the global workforce would see significant declines in engagement, productivity, retention and overall quality of life.

To solidify their seat at the leadership table, IC teams must continually pulse-check the effectiveness of their tools and strategies.

This influence at the top is necessary to nimbly adjust to shifting global workplace paradigms, the addition of artificial intelligence (AI), and a tumultuous political environment. The most forward-thinking IC teams are taking a fresh look at the whole lifecycle of information — from how it's created and shared to how employees receive it. And they are leveraging executive support to amplify critical messaging.

Their re-evaluation not only focuses on improving the way information flows within the organization but also prioritizes understanding and catering to employees' capacity and needs.



In our fifth Simpplr State of Internal Communications Report, the Simpplr Research Team captured learnings to help IC leaders and teams continue to deliver their best work, do more with less, and reach the right people through the right channels with the right information at the right time. We surveyed senior IC professionals spanning various industries, from manufacturing to retail and everything in between. Our respondents were primarily U.S.-based and represent a mix of organizations employing anywhere from 250 to over 10,000 people.

The data we gathered reveals significant insights into what has happened in the IC industry over the past year, the barriers and challenges that teams face, tools and drivers of excellent comms performance, the KPIs that matter, and attributes that predict great performance in IC.

Last year, in our fourth annual report, we uncovered a number of themes that were critical to IC success. Those themes were:

<p>⌵</p> <p>Too much to communicate in too little time</p>	<p>⌵</p> <p>The importance of C-suite engagement</p>	<p>⌵</p> <p>Accountability for IC effectiveness and impact</p>
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This year we see similar trends. IC teams have to do more with less, focus on the complete employee experience, leverage data to open doors, and link actions to organizational impact. Luckily, our research shows many IC departments have seemed to crack the code.

Meet the experts



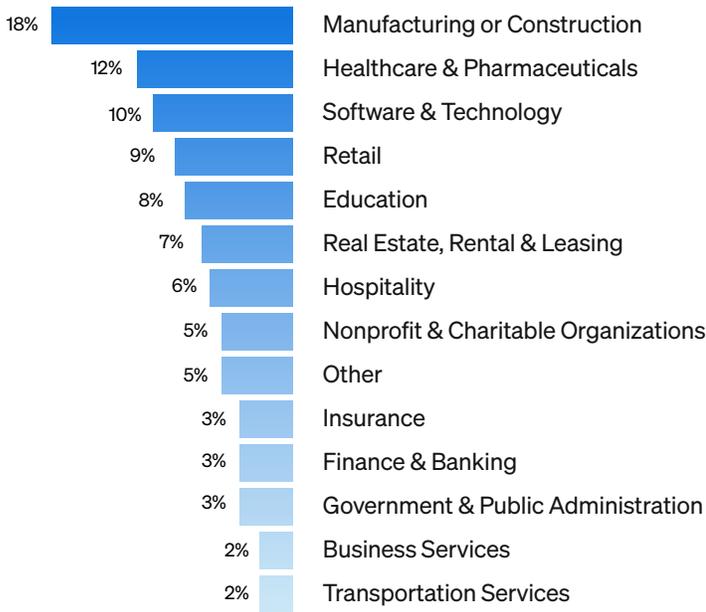
Carolyn Clark
VP EX Strategy



Jordan Katz
Chief Insights Officer

About our sample

Industry

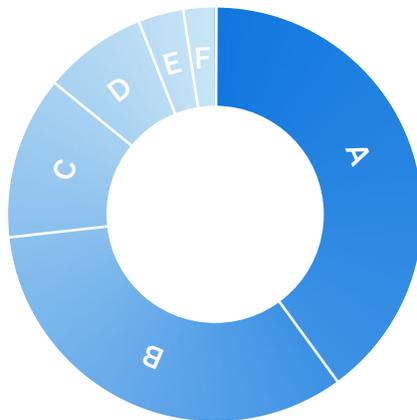


All survey respondents were required to have some responsibility for internal communications – they were then asked which department best described their role or job function.

The function of Internal Communication is largely rolled up under a larger organizational department as opposed to existing in a standalone capacity.

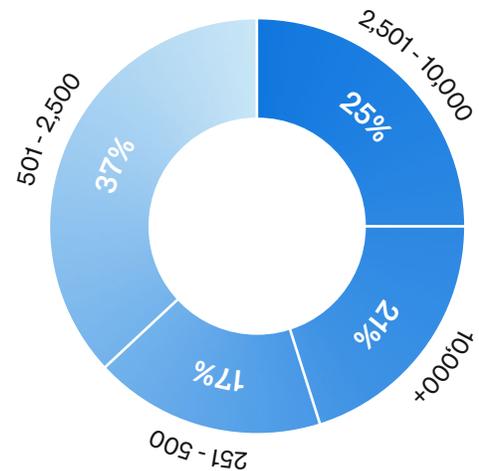
The primary departments where these IC professionals worked were HR (40%) and Operations (33%).

Function



- A** Human Resources
- B** Operations
- C** Internal Comms
- D** Marketing
- E** External Comms
- F** EX

Company size



This report shares the full story of IC’s current journey towards becoming an indispensable advantage for organizational success. It acknowledges the strides made and the distance yet to be covered, offering a nuanced exploration of strategies that propel internal comms from a foundational practice to a cornerstone of engagement, culture and operational impact.

This year’s four critical topic areas are:

<p>1</p> <p>Insights into today’s IC team: The current dynamics of IC teams, hiring and staffing trends, tools, and organizational structures that affect performance.</p>	<p>2</p> <p>Drivers of team and company performance: The characteristics and operating strategies of the most effective IC teams and what factors determine whether a team is Highly Effective (HE) or Less Effective (LE).</p>
<p>3</p> <p>Performance impact: The key trends in communications performance and measurement strategies, and best practices to connect communications and impact to organizational performance.</p>	<p>4</p> <p>Critical drivers of high vs. low performance: The key characteristics and attributes of great communications and how to harness those drivers to be more productive and effective.</p>

Read on for key findings from our research, and discover how to apply these learnings to increase the far-reaching impact of internal communications at your organization.

PART ONE :

Insights into today's Internal Communication team

The structure of IC teams seems to be always evolving. The size of teams, where they sit in the organization, and the initiatives they support have changed significantly.

These changes are reshaping how IC teams experience their workplace, hone in on priorities, and influence their organization, both inside and out.



As organizations and economies face increasingly frequent shifts, sharing information at the right time, in the right way, becomes cardinal. Several key factors — including staffing, budget allocation, channel dynamics and modern communication tools — influence the effectiveness of communications. We'll explore how these elements contribute to creating a workplace conducive to impactful IC team performance.

Hiring and staffing

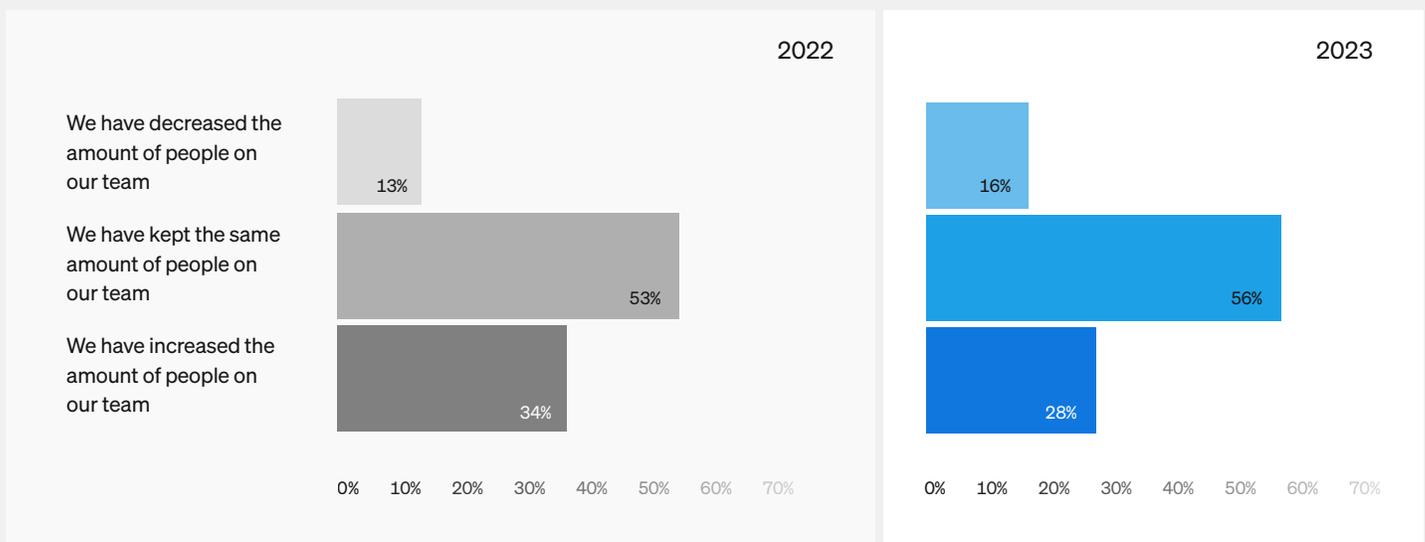
The IC department landscape is highly varied. While many organizations have increased IC budgets to support and enhance their internal strategy and drive innovation, others have decreased budgets and downplayed the importance of comms.

Similar to HR departments in the early 2020s, IC teams must continue to elevate themselves from being labeled as mere “nice-to-haves” and establish their ability to increase revenue, retention and productivity.

Are IC teams growing or shrinking? The nuanced answer is that while headcount is static or shrinking, the demand in volume and complexity is growing. For those teams that are static or shrinking, investing in enhanced tools that increase productivity has become imperative.

The varying perceptions of IC as a strategic advantage highlight the critical need to demonstrate a direct connection between communications and tangible outcomes.

? Which of the following describes the changes in size to your Internal Communication team over the past year?



While data shows that the number of respondents indicating that their team plans to grow this year has not changed, significantly more employees report feeling adequately staffed to meet organizational needs (up from 50% in 2022 to 60% in 2023). Without a significant change in anticipated hiring or a vast decrease in the volume of communications, this points to an ability to do more with less.

This is where the impact of AI comes to the forefront.

In fact, one-quarter of those teams that anticipate a cut in staffing indicate the decrease is a direct result of additional AI support/functionality as opposed to budget cuts.

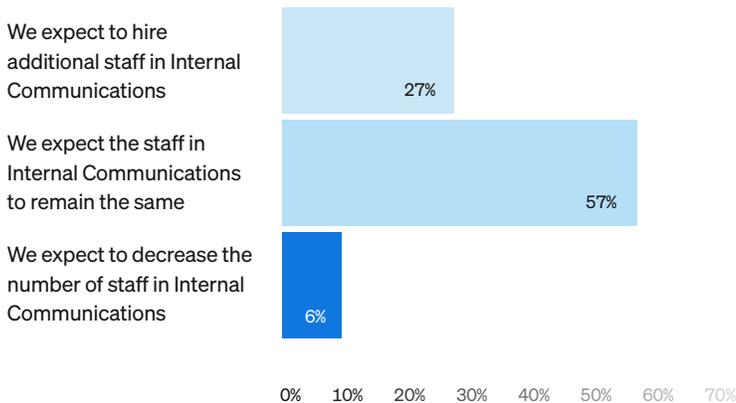


Which of the following describes the hiring in your department for the upcoming year?

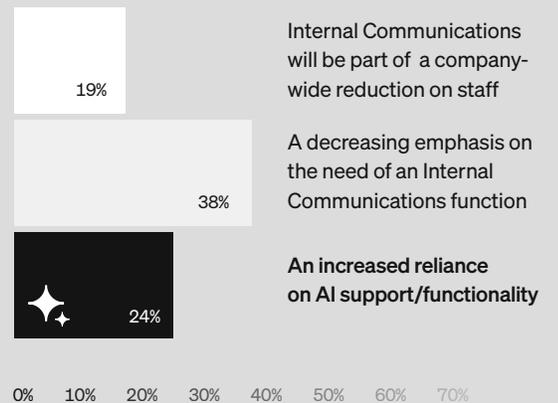


Why do you expect to decrease the number of staff in Internal Communication in the upcoming year?

Anticipated hiring plans



Reasons for expected decrease



Modern tools and accelerators

AI is more than just a concept or the newest promising investment — it's an invisible ally for internal communicators, an always-on assistant and intuitive problem-solver that helps employees operate at their peak potential. Advanced generative AI built on large language models allows teams to jumpstart and enhance content creation frictionlessly.

What took hours and multiple team members in prior years now takes minutes and can be done by a single employee.



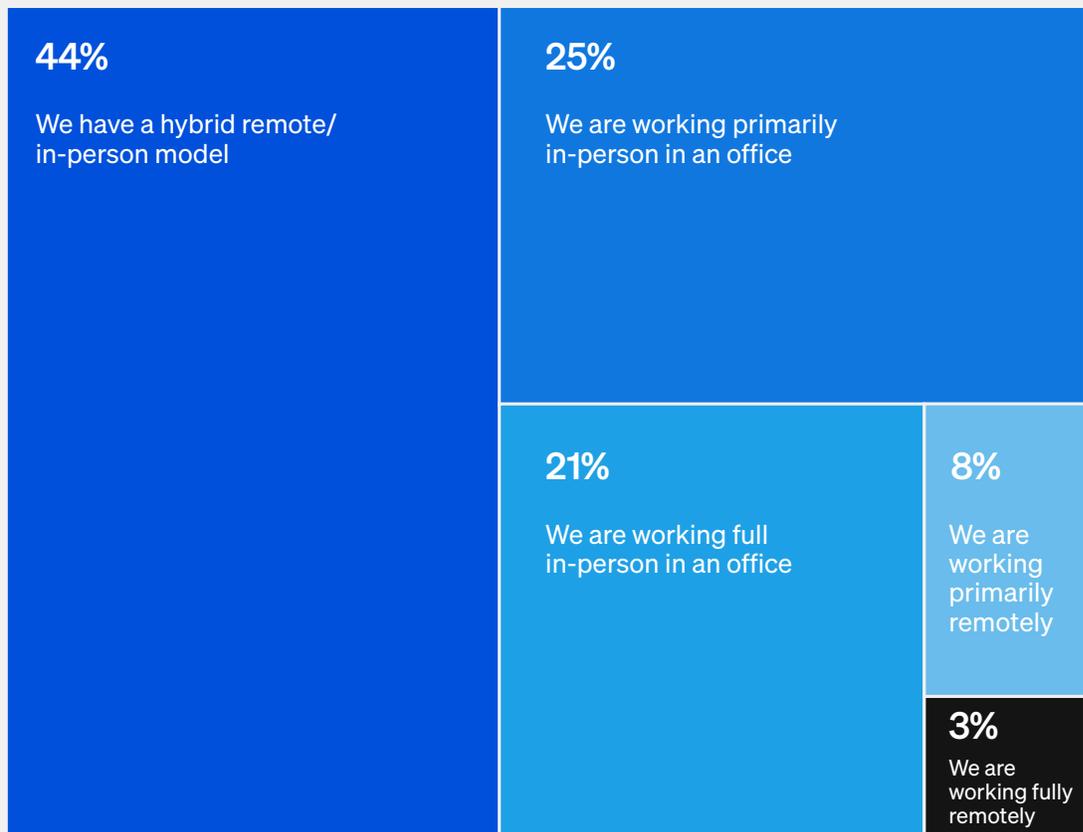
Further, the most modern communication and intranet platforms allow for seamless multi-channel distribution, dynamic personalization and auto-governance. Purpose-built, platform-wide AI capabilities transform an intranet into an AI-powered employee experience platform. And productivity is skyrocketing for teams with such high-tech, AI-supported tools. Hours spent finding information, targeting populations, and updating or scrubbing obsolete content are cut down to a fraction.

It is no surprise that AI is top-of-mind for everyone these days. We will explore that topic in more depth later on in the report. For now, let's look into the workplace setting for IC teams and the effect it has on delivery.

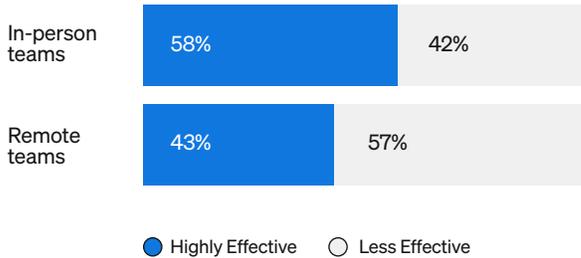
Workplace setting

One of the biggest shifts in the world of IC is employees' move back to in-office work. While a hybrid model is still the largest individual segment reported (44%), it is 25% less than last year, now on par with those who describe their work as primarily or fully in-person (46%).

? What best describes your organization's work model currently?



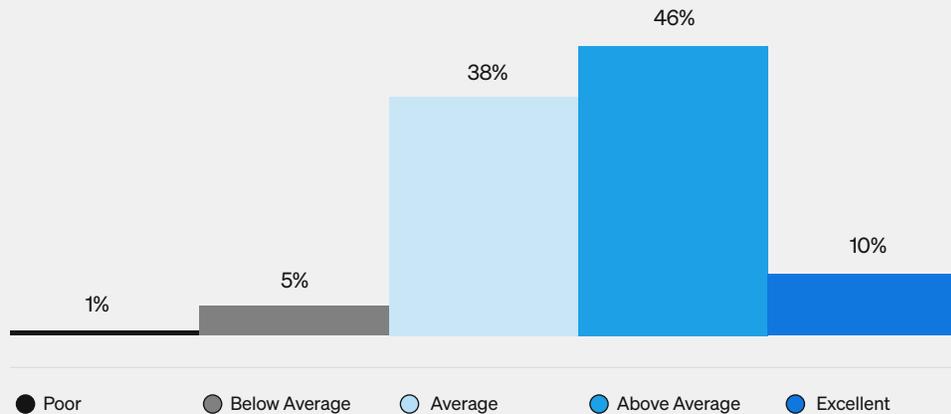
Although the return-to-work process has its own challenges, the data shows that teams who are primarily in-person got budget increases significantly more often than remote teams (38% vs. 11%).



In-person work also has a positive performance impact. In-person teams were significantly more likely to rate themselves highly effective (58% in-person highly effective rating vs. 43% remote highly effective rating).

When it comes to performance, more than half of respondents rate their internal communications as “excellent” (10%) or “above average” (46%), qualifying them as **Highly Effective (HE)**, according to our segment definition. On a positive note, only 6% are considered **Less Effective (LE)**, rating their internal communications as “poor” (1%) or “below average” (5%). That leaves 38% reporting that they feel their IC is about average, though we know and applaud the fact that IC teams strive for greatness.

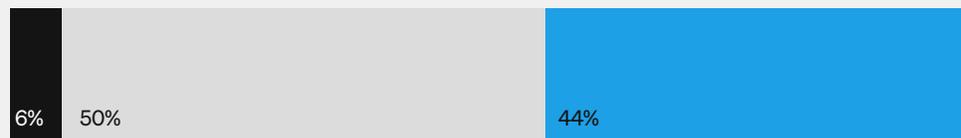
? How would you rate the current state of your internal communications overall?



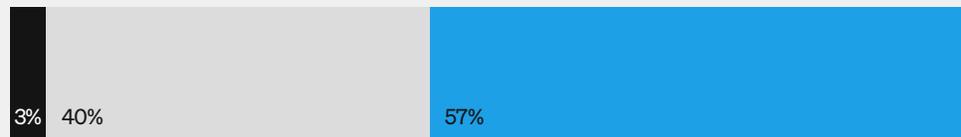
Not surprisingly, teams are working hard to make improvements. 44% of respondents say that the state of their internal communications is “better” than this time last year. Though, as was the case in the 2022 study, HE teams were significantly more likely to rate their IC as better than last year. Conversely, LE teams were significantly more likely to rate it as worse than last year. Much of this effect can be explained by “the best get better and strugglers keep struggling.”

? Compared to this time last year, what is the current state of your internal communications overall?

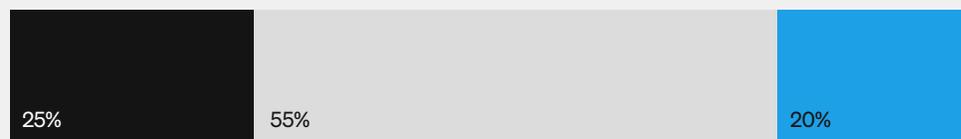
Total



HE teams



LE teams

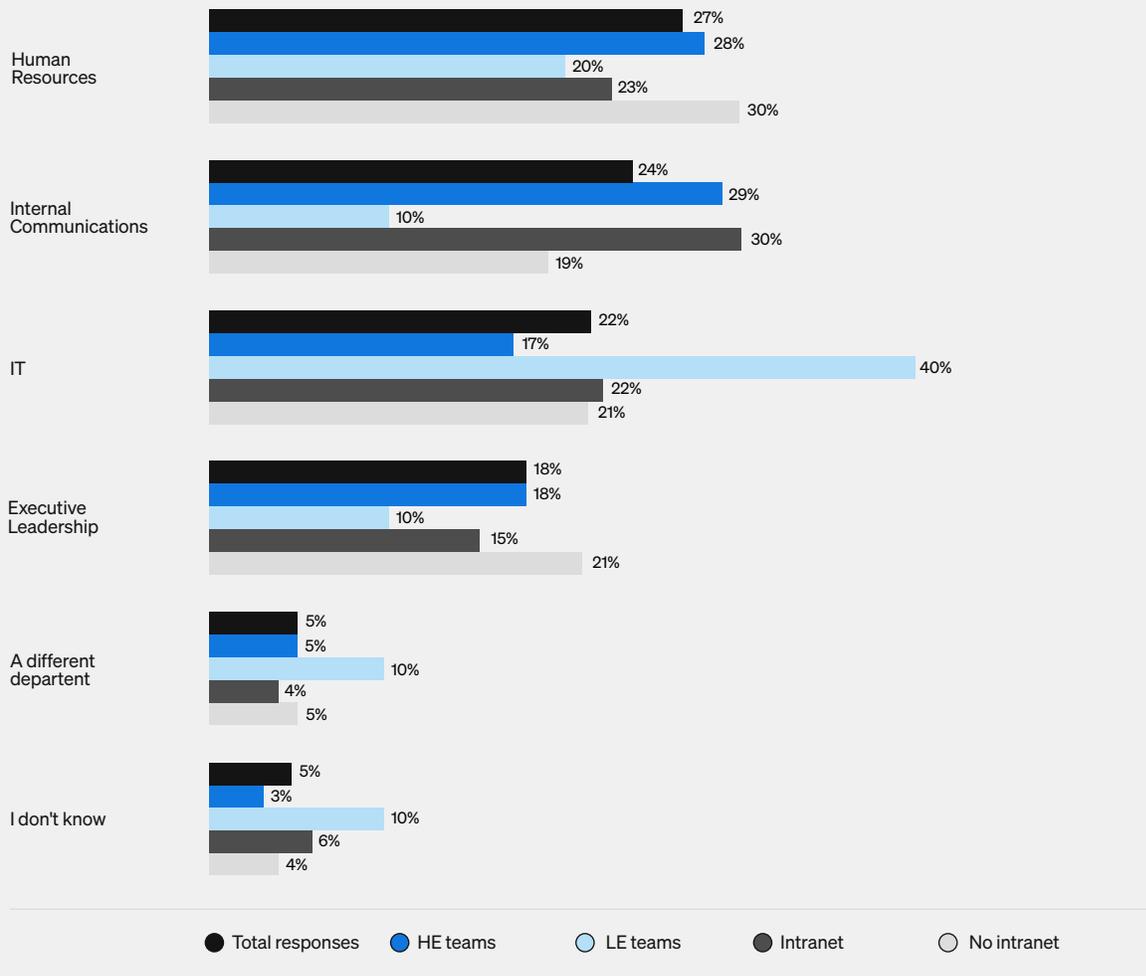


Worse
 Same
 Better

However, at least some of the performance variance is linked to organization structure. The top three departments where IC teams sit are HR, Internal Communication and IT (27%, 24% and 22% respectively). Interesting differences emerge at the segment level. Significantly more HE teams report that their IC budget is held by HR or a standalone IC department, while significantly more LE teams are controlled by IT.



Please think about the budget for purchase or maintenance of internal communication tools, services, or software. Which department holds this Internal Communication budget in your organization?

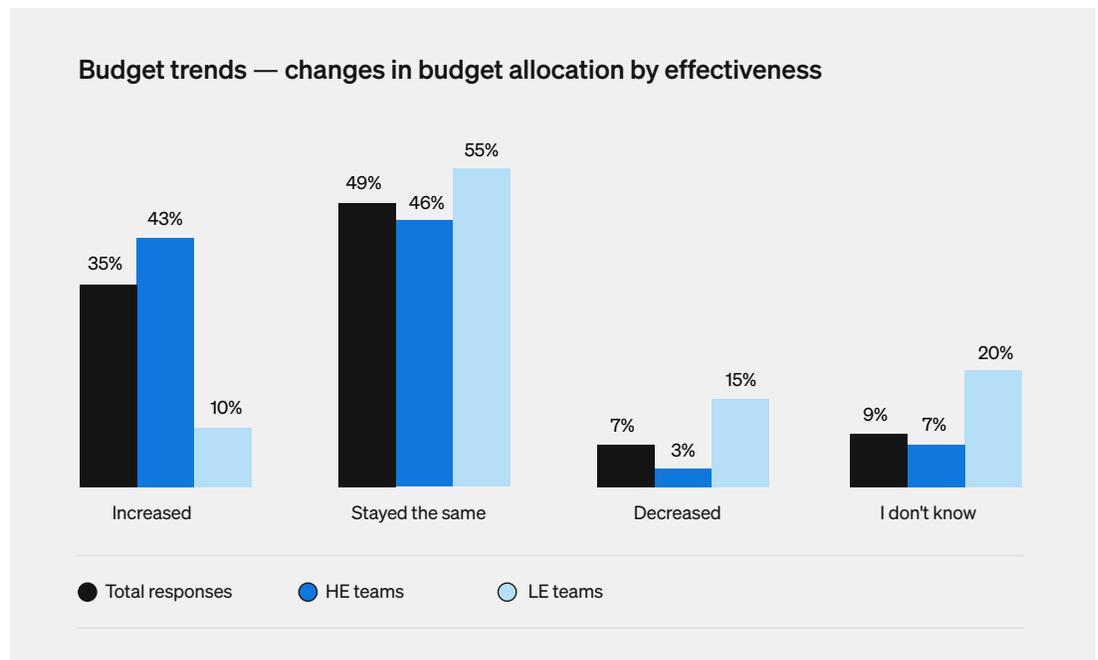


If IT is in charge of internal communications, the IC department themselves are more likely to rate their efforts as less effective. When the budget is held by knowledgeable decision-makers who are highly connected to the goals of IC, the entire department is more likely to excel.

Further, though **35%** of total respondents indicate that their IC budget has increased over the past year, that group is primarily made up of HE teams (**43%**). Only **10%** of LE teams report an increased budget.

Therefore, IC must align with the right department, acquire tools and technology to succeed, and find ways to align their efforts and impact to existing organizational imperatives.

That does not just mean knowing about organizational goals; IC teams must also understand how their efforts connect to achieving those goals and then clearly show how their work contributes to success. No matter where IC teams sit in the organization, doubling down on proving value to all stakeholders will lead to higher success rates and a greater likelihood of budgetary increase.



As we start to get comfortable with the future of IC, it's time to do the following:

Continue

- Leaning into AI as a way to do more with less. Spend time refining your prompt engineering skills. Start seeing AI as your helpful companion.
- Pushing to invest in modern tools that increase productivity. Focus on making the digital workplace experience as effortless as the digital consumer experience.
- Embracing a mindset of continuous improvement. Identify and deploy strategies that foster growth and improvement. Ensure that your team doesn't fall into a cycle of stagnation but instead thrives by constantly seeking ways to enhance communication effectiveness.

Improve

- Determine the metrics and tangible outcomes that matter to those at the top, especially those who hold the budget decisions related to EX.
- Build an internal coalition of those committed to understanding and improving employee experience. There is always room for improvement in the EX trifecta of IC, HR and IT — foster strong connections with that group.
- Connect the dots, every time, between what we do and how it fuels the collective achievements of the organization and its people.

PART TWO:

Drivers of team and company performance

Today's IC teams face myriad barriers blocking their path to highly effective performance. From shrinking budgets to ineffective tools and variable leadership support, operating an IC team has never been more challenging. Fortunately, there are several actions and strategies that clearly correlate to higher performance.

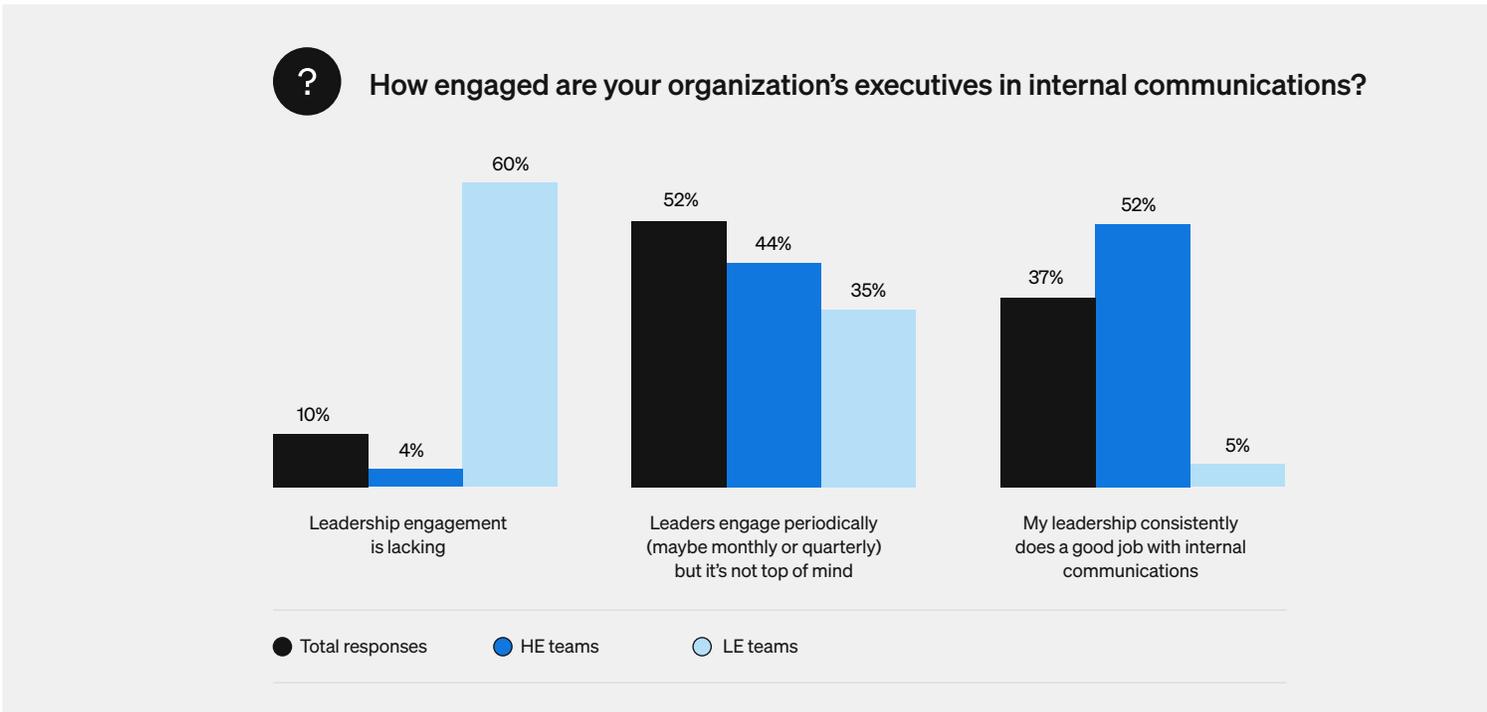
Focusing on the drivers of performance and going deeper into your own data to calibrate your approach will drastically increase the likelihood your team will accomplish your goals and obtain the budget you need for future impact.

In addition to linking up to a department that understands and values the impact communications can have on employees, customers and the company overall, we uncovered several key correlates to high effectiveness.



Leadership engagement

As in years past, leadership support remains critical. Executive alignment is key to any effort across the organization, particularly IC, and the levels of leadership engagement in IC are consistent with 2022 levels. There is a huge difference in how leadership engages among HE vs. LE teams — significantly more HE teams report their leadership consistently positively collaborates with IC, while LE teams are significantly more likely to report that their leadership engagement is low.



It is clear that leadership engagement is key to the perceived quality of an organization’s internal communications. The good news is that about half of our respondents indicate that leaders engage periodically with IC efforts, and while that is not ideal, at least we have a foundation to build off of.

Teams that want to increase the efficacy of their communications efforts should seek to work very closely with leadership teams across the focus of their communications topic areas.

Employee experience

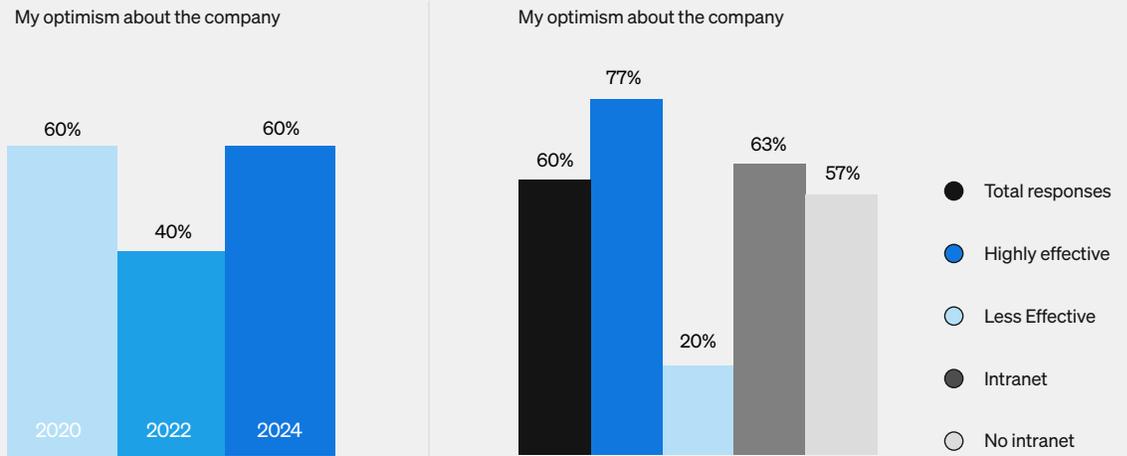
Employee experience (EX) is a fragile element of the workplace. Fluctuations can happen frequently and at the slightest change in environment. And negative interactions or feedback can have a more lasting impact on an employee's motivation and job satisfaction than positive feedback. A Harvard Business Review study suggested that the impact of negative feedback or a negative interaction with a colleague or supervisor can diminish an employee's morale more significantly than positive interactions can boost it. When we explored the state of employee experience within IC teams, we found exactly that.



Optimism about the company they work for is back to 2020 levels after taking a major dip in 2022, and unsurprisingly, HE teams were significantly higher on that stat than LE teams. This mirrors the current state of employee experience research globally. A slight rise in engagement overall, between 2022 and 2023, but with best practices organizations outpacing others by a wide margin.



How would you rate the current state of your optimism about your company?



Additionally, we captured an interesting effect when evaluating this data against the investment in a high-quality intranet platform: Those with an intranet platform are significantly more optimistic about their company compared to those without one. This might be connected to

a variety of factors, such as growing companies have bigger budgets for better tech or more sophisticated organizations are likely to perform better due to intelligent investment in modern technology solutions.

Regardless, IC teams see a modern [digital workplace](#) and employee hub with advanced comms functionality as a definite reason to be more optimistic.

Personalization and targeting

Personalized content has been the foundation of performance for the most popular consumer products and apps since the invention of the iPhone. Building engagement by presenting people with products, services and content directly linked to their interests has catapulted businesses worldwide to astronomical valuations. In enterprise

software and, in particular, intranets, auto-governance and personalized content mark the forefront of technological innovation. Both leverage advanced AI — auto-governance for efficient decision-making and personalization to deliver content tailored to individual preferences in the right channels.

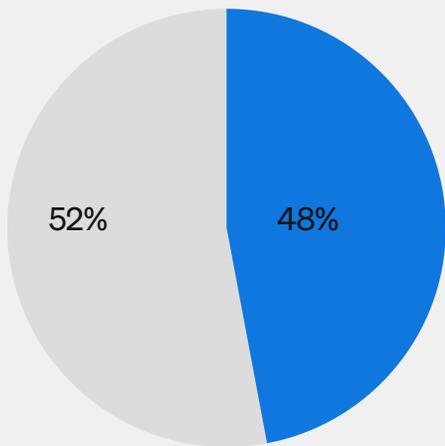
The best IC teams believe that employees' interaction with internal comms should be just as engaging as their experience on a consumer social media or shopping app.



When we look at Highly Effective teams, we see that they are more likely to deliver custom content tailored to employees’ roles, workstreams and preferred channels. Respondents are fairly evenly split between targeting IC efforts to specific audiences and treating the audience as a single, uniform group. While less than half (48%) of respondents report having an intranet system, among those who do target their communications, 52% maximize targeting by creating specific comms for specific audiences. Those with an intranet are significantly more likely to target in this way — 61% vs. 44% for those without an intranet.



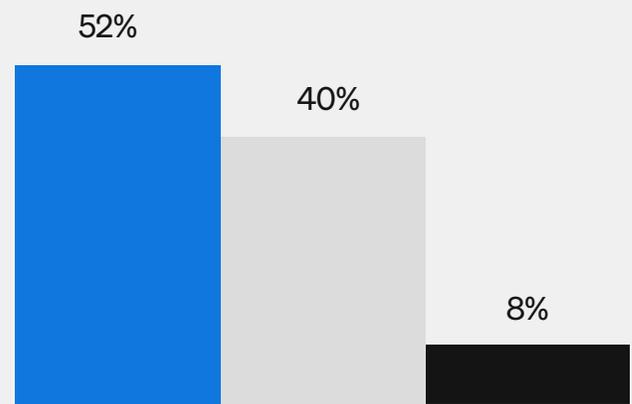
Which of the following best describes the audiences for your IC efforts?



- We consider everyone as one uniform target audience.
- We have multiple target audiences we try to reach with unique IC efforts.



How do you communicate with your multiple target audiences?



- We create specific communications for specific audiences.
- Everyone receives all communications, but we try to arrange content by audience
- Everyone receives all communications and we don't make any adjustments to content or layout to reach different audiences.

Topics covered in IC messaging

There are also interesting distinctions across the topics that IC teams are focusing on this year. The top three topics covered in internal comms involve HR policies and resources (69%), employee wellness (60%), critical organizational strategy or future vision announcements, and messaging about financial performance.

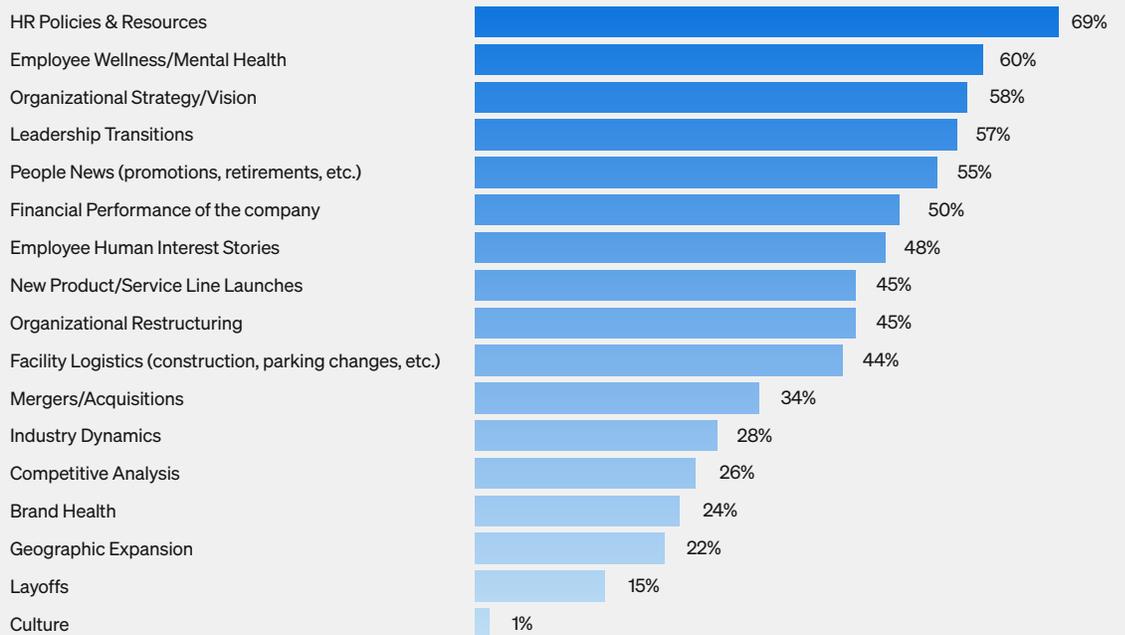
The importance of those topics underpins how vital it is to deliver communications effectively and in a way that maximizes engagement.

It’s vital to choose the right delivery channels, track content consumption and engagement, and monitor the volume of communications — and not having the right tech makes that

difficult. In addition to tracking and analytics capabilities, those with an intranet were significantly more likely to communicate nearly every single topic — demonstrating the capability for wider message variety with the right tools.

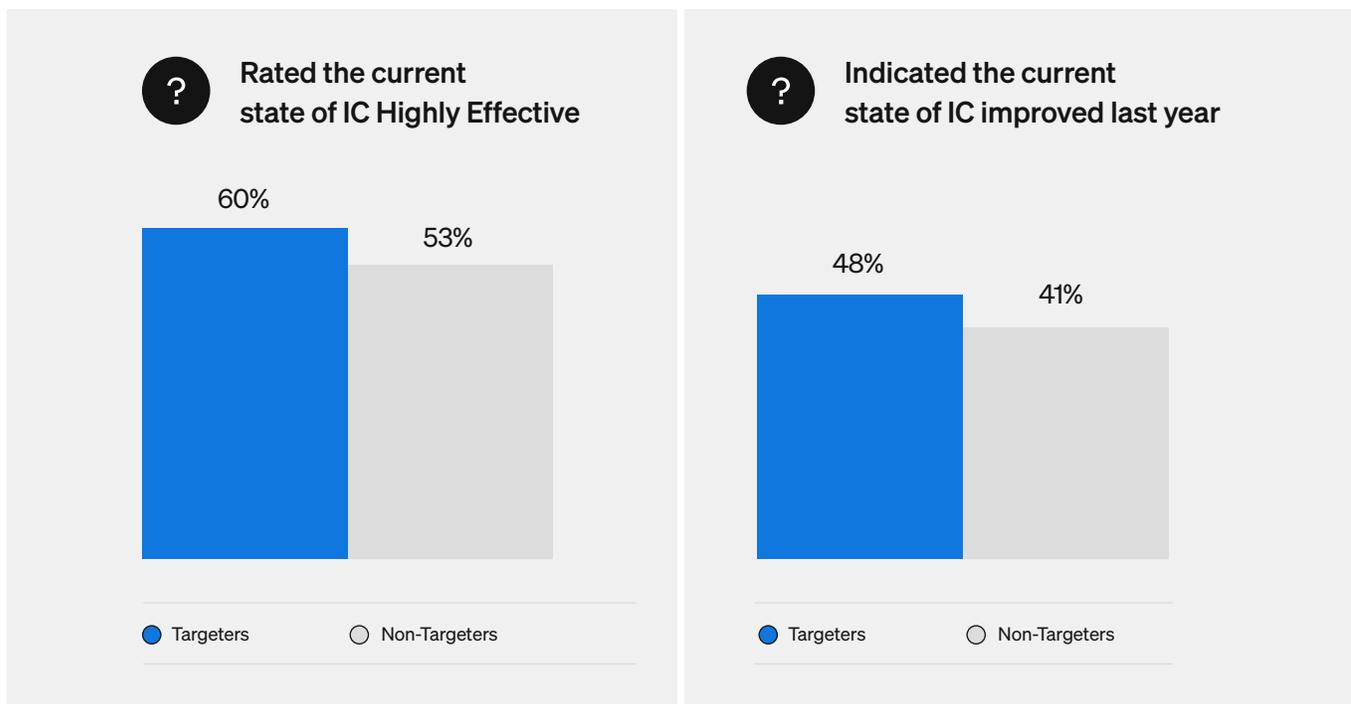


What kinds of organization-wide topics are typically covered in your organization’s Internal Communication messages? Please select all that apply.



Targeting as a predictor of high effectiveness

The split within the industry between those who target communications and those who don't is an interesting characteristic because it turns out that likelihood to employ targeting strategies is a predictor of high effectiveness. Those who segment and target their audience, "Targeters," rate their current state of IC higher than "Non-Targeters," those who treat their audience as a uniform block (60% vs. 53%). And Targeters are more likely to say the state of their IC has improved this year (48% vs. 41%).



This finding might indicate that increased usage of AI-powered internal comms tools for personalization and targeting enables employees to interact with content in a more meaningful and individualized way. AI algorithms analyze user behavior, preferences and historical data to deliver tailor-made content recommendations and serve up relevant information automatically — ensuring that employees receive the information that matters most to them. Distributing those messages dynamically across the best channel for each group of employees helps further increase the likelihood of engagement and absorption.

It is clear that the most effective IC teams are aligning to the strategies that consumer tech marketers have leveraged to enhance performance.

We covered some of these strategies in our [“Think like a marketer”](#) ebook, including:

1

Planning for success — Truly understanding audience needs and challenges, setting goals with KPIs, and gathering cross-functional allies and executive advocates.

2

Branding for cohesion — Ensuring the organization’s unique culture, voice and values shine through in internal comms, in addition to keeping visual brand elements cohesive.

3

Publishing content with purpose — Creating and distributing content that serves organizational goals and objectives, like strengthening culture and aligning work around strategic pillars.

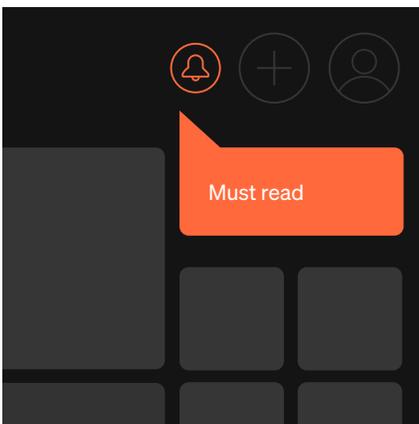
However, half of teams still do not target and miss out on well-known strategies and tools that can significantly boost IC team performance.

Distribution channels

In addition to personalized content, effective targeting relies on reaching the right employees in the right channels at the right time to help ensure the highest quality interaction. Not surprisingly, email continues to dominate how companywide information is shared, with three-quarters of respondents using it in total. Unfortunately, our prior research suggests that employees prefer other channels over email.

The teams who actively use audience targeting are significantly more likely to use messaging platforms like Slack, Teams, etc., and company-wide meeting platforms like HopIn, Welcome, Goldcast, etc. Interestingly, those with an intranet system are also significantly more likely to use a variety of distribution channels and content formats (e.g., newsletters, digital signage, videos, in-person communication, feed posts) to share information compared to those without an intranet.

This finding demonstrates that the presence of an intranet might encourage better information sharing. It also indicates that IC teams without digital EX platforms are forced into more limited distribution channels — leaving them at a disadvantage.



Emails often get ignored, disappear into the void over time, or get lost in the massive volume of other day-to-day messages. Between email and messaging apps with limited search functionality and no way for IC teams to track who has actually consumed a piece of content (beyond generalized consumption metrics like open, likes and comments), acquiring a modern employee experience platform has clearly become a massive performance enhancer. Add AI to the mix, and it makes sense that more IC teams feel appropriately staffed this year.

According to the 2023 Critical Capabilities for Intranet Packaged Solutions (IPS) report from Gartner®, the highest scoring IPS providers enable communicators to “plan, create, coordinate, customize, distribute, execute and measure the effectiveness of communication campaigns.” Additionally, the top platforms use AI “to boost analytics and personalization, learning employee preferences and analyzing intranet activity to deliver insights, recommendations, and predictions to intranet managers and end users. AI-powered content moderation helps to ensure compliance and content hygiene by employing auto-labeling, tagging and categorization.”

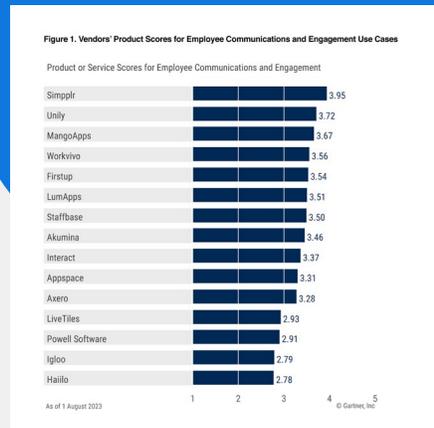
By leveraging an AI-enabled, data-driven approach, prioritizing dynamic channel engagement and personalized content, IC can evolve from a mere information conduit into a driving and measurable force for organizational performance.

SIMPPLR

Gartner

Simplr scored the highest in 5 of 6 Use Cases in 2023 Gartner® Critical Capabilities for Intranet Packaged Solutions

[Read the full Gartner® report →](#)



Gartner, Critical Capabilities for Intranet Packaged Solutions, 29 November 2023, Jim Murphy, et. Al. GARTNER is a registered trademark and service mark of Gartner, Inc. and/or its affiliates in the U.S. and internationally and is used herein with permission. All rights reserved. Gartner does not endorse any vendor, product or service depicted in its research publications, and does not advise technology users to select only those vendors with the highest ratings or other designation. Gartner research publications consist of the opinions of Gartner's research organization and should not be construed as statements of fact. Gartner disclaims all warranties, express or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose. This graphic was published by Gartner, Inc. as part of a larger research document and should be evaluated in the context of the entire document. The Gartner document is available upon request from Simplr, Inc.

Diving deep into our performance drivers and fine-tuning our strategy with our own data will seriously boost our chances of hitting IC goals and securing the budget for bigger impact. It's all about getting smart with our approach by doing the following:

Continue

- ↳ Encouraging leaders to actively use the intranet, demonstrating its importance with daily or weekly actions. Ensure leadership engagement is visible and impactful as a way to reinforce the intranet's value and enhance its role in the employee experience in the organization.
- ↳ Leveraging an intranet to boost your ability to target messages and using the right tools to elevate our game in connecting with everyone just where they are.

Improve

- ↳ Lean into the power of tailored content and craft communications that align with employees' roles, workflows and preferred channels. It's not about one-size-fits-all; it's about recognizing and addressing the diverse needs within our crew.
- ↳ Harness AI-powered tools to deliver content that truly resonates on an individual level and makes every message count.

Performance impact — trends and best practices

IC teams that deliver precise messaging about strategies, goals and individual workstreams create a clear rubric for success across all levels. Understanding the how and why behind behaviors and fostering accountability allows organizations and employees to thrive in uncertain atmospheres.

This translates to excellent operational efficiency, minimized ambiguity and, as a result, better employee experience and performance.



Strategic advantage of internal communication

When communication is strong, it breaks down walls between departments and makes it easier to get information. Imagine a strategic flow of information that's not only fast and real but also interesting. This kind of communication gives employees the tools they need to make choices that really fit with what the organization wants to achieve.

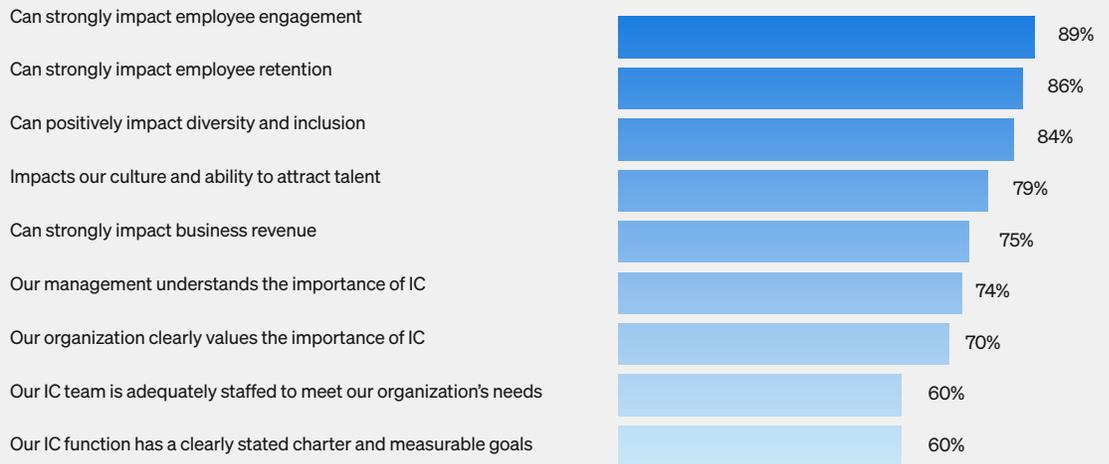
While IC pros and most HR teams understand this, not all teams have the impact they want across the organization. In our study, respondents were asked to express their level of agreement with nine dimensions of organizational impact. Internal communication is viewed to significantly impact HR metrics like employee engagement, retention, DEI, the ability to attract talent, and business revenue. Yet attributes related to how much support the IC function receives in the organization lag significantly.

This gap suggests that, though IC has the potential to broadly influence organizational success, IC teams constantly have to do more with less.

That said, IC teams shoulder some accountability for the less highly rated measures. While 30% of teams indicate that their organization does not value the importance of IC, a full 40% report that their team does not have a clearly stated charter and measurable goals.



Thinking generally about internal communications, how much do you agree with the following?



Though HE teams rate having a clearly stated charter and measurable goals higher than LE teams, it's essential for every IC team to adopt this approach to stay an effective piece in the organization's strategy puzzle. We cannot ignore “table stakes” elements like clearly defined objectives, team standards and regular performance measurement — that are broadly communicated. Doing so is an unforced error that needs to be quickly addressed. Luckily, we explored that topic in depth in our study.

Gauging the efficacy and impact of IC efforts on organizational performance

When it comes to measuring how effective communications are, employee engagement surveys are by far the most utilized measurement tool to track interaction with internal communications at 59% (same as in 2022). While the signals gained in these surveys are important and useful, it's important to look at additional inputs. The best EX platforms use AI to provide real-time EX insights, allowing for the gathering of hidden employee sentiment and feedback, surfacing insights that help

pinpoint and improve EX. This passive listening continuously gathers millions of data points across the platform to detect emotions, sentiment and language patterns — and uses this data to effectively take action and support change. The insights found this way empower leaders to proactively address concerns, celebrate successes, and create a workplace culture attuned to the needs and aspirations of its workforce. They also incorporate real-time telemetry on communications and information interactions.

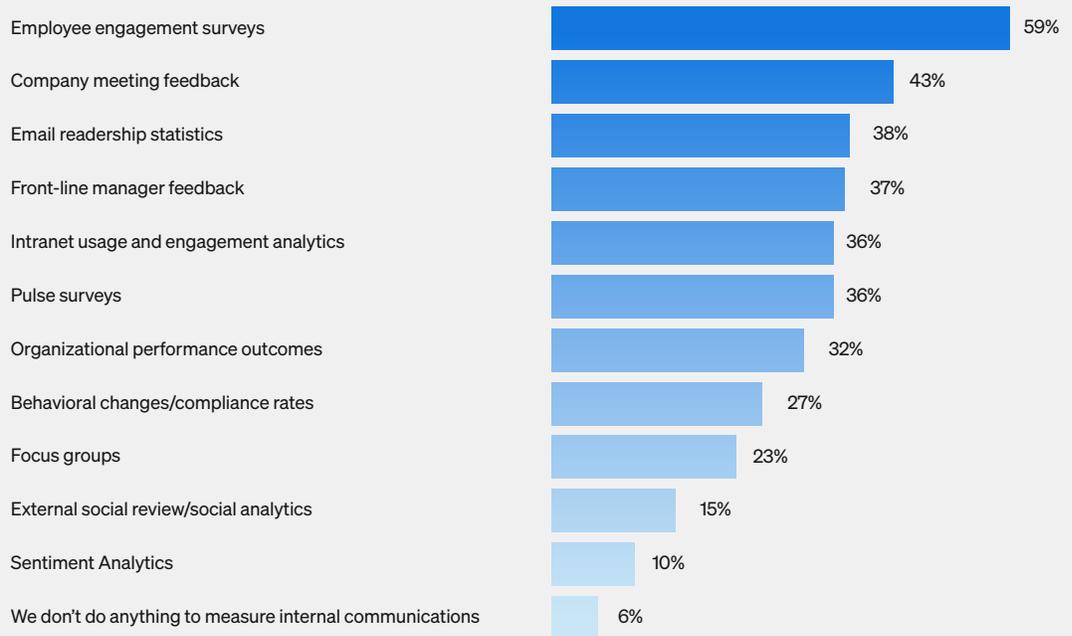
Simplr's Employee Listening is a platform-integrated suite of tools that empowers people leaders to improve the employee experience by actively and passively listening and taking action. Employee Listening helps you uncover real-time insights, measure employee sentiment, and analyze people data to drive tangible improvements to help you boost employee engagement, increase productivity, and foster a positive work culture for better retention.

Employee Listening streamlines the process of creating and managing engagement surveys. You can choose from a list of pre-written questions or create your own, easily edit and duplicate surveys, target specific audiences, and view real-time metrics, maximizing time spent enhancing your organization rather than on tedious set-up tasks.

Unlike traditional surveys that are usually point-in-time, Employee Listening continuously listens and analyzes employee experiences in-the-moment so businesses can spot trends and identify challenges before they become major distractions.



Which of the following do you use to measure your internal communications? Please select all that apply.



It is encouraging to see only **6%** of respondents reporting that they do not measure internal comms performance at all (slightly better than last year's **10%**). Though since **48%** of all respondents have an intranet, it is dismaying to see that only **36%** of people use intranet analytics as a measurement tool — reflecting a potential gap in their current platform capabilities, or a lack of focus on accountability. This data suggests that there is a wide population, up to one in five IC operators, who deploy comms and content with absolutely no idea whether it reaches the right people or has the right impact (or any impact at all).

The next three most common gauges of IC efficiency and impact are feedback delivered by managers or in a meeting, readership stats and organizational performance outcomes, though all of those fall in the **30%** range. This suggests that though the vast majority of IC respondents agree that their work directly impacts the most important organizational key performance indicators, there is a major misalignment in terms of how they measure that impact.

In our study, **86%** of respondents agree that internal comms can strongly impact employee retention. Nearly all measure the impact in some way — primarily through before-and-after measurements of employee retention during IC initiatives (**57%**) and through direct employee feedback via surveys (**55%**). Only **16%** report not measuring the impact of IC on employee retention.



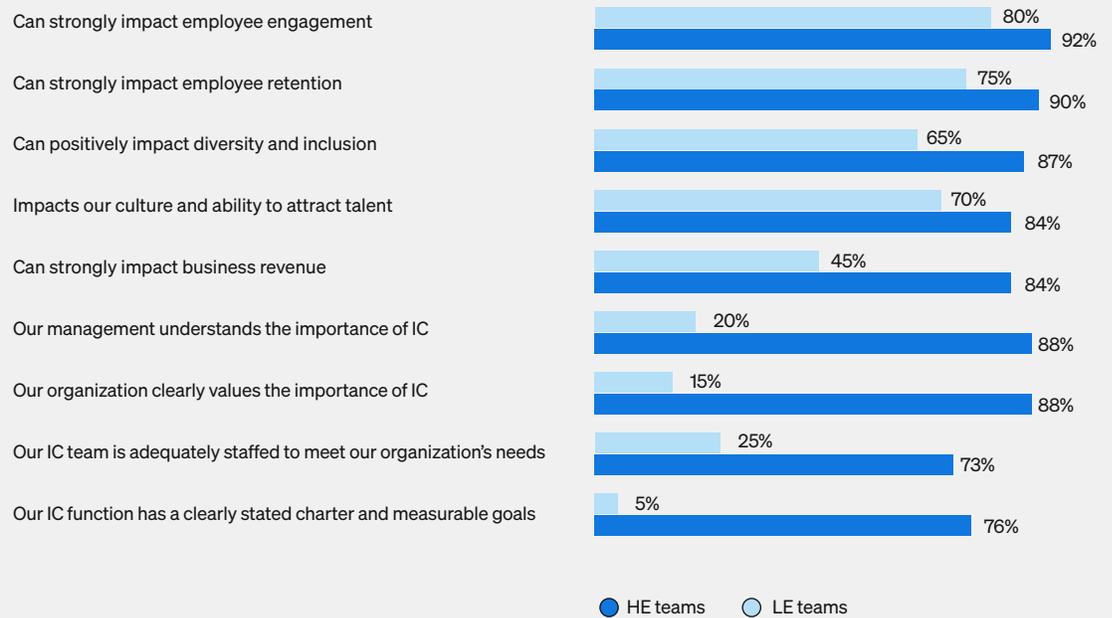
Thinking generally about internal communications, how much do you agree with the following?



Interestingly, in a special Simpplr customers-only segmentation, we found significantly more conviction in terms of organizational outcomes: 73% or more agree that internal communications can strongly impact employee engagement, business revenue, culture and the ability to attract talent. And 100% of Simpplr customers indicate that their internal comms impact employee retention.



Importance of internal communications: Highly Effective vs. Less Effective teams

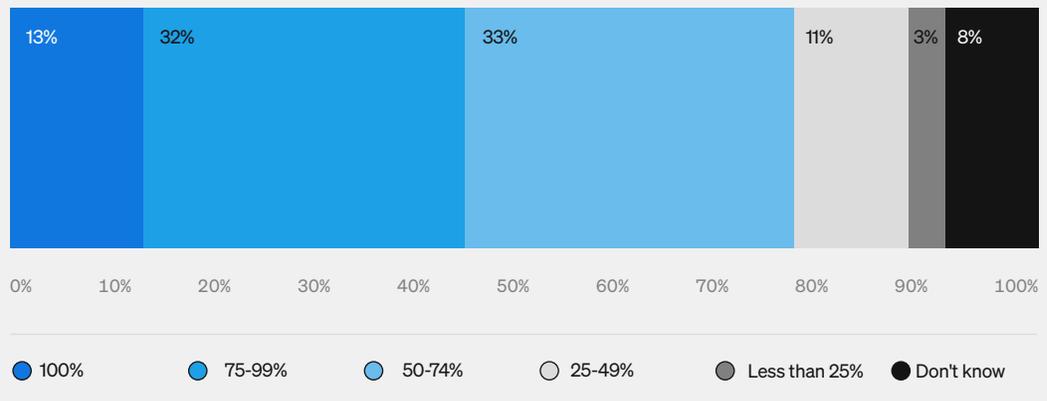


For many businesses, keeping employees is important, but making money is usually the top priority. While the impact of internal communications on business revenue is less clear, still **75%** of respondents agree it can be impacted through employee comms and experience efforts. As with measuring employee retention, IC teams are considering customer retention, sales growth and NPS analytics to prove the value of internal communication. More sophisticated teams, with robust internal communications platforms, can keep analyzing their entire process regularly — not just rely on static before-and-after analysis. But you have to start somewhere. A significant portion of IC teams “think [metrics] can be measured, but we don’t measure it” — so starting with the fundamentals is a good place to begin.

To that end, it appears that message consumption might be one of the easiest stats to collect and analyze; even the most basic IC tools typically collect data on opens and responses. A sobering **25%** of employees currently miss key information. Measuring how effective our methods are, to understand what drives successful changes, will definitely help improve internal communications and make IC teams be seen as the strategic advantage that we know they are.



What percentage of employees are consuming major company-wide updates?



Over three-quarters of respondents report that **50%** or more employees consume company-wide updates. This means a quarter of teams have less than half of the employees at their organization consume their content. That feels like a recipe for misalignment throughout the organization.

On a positive note, only **8%** of respondents say they don't know about the rate of comms consumption — this is consistent with additional data gathered where only **6%** report that they don't do anything to measure internal communications. On the top end, significantly more HE than LE teams indicated that all of their employees consumed IC updates (**18% vs. 5%**).

It is not realistic to have a 100% communications consumption goal, but it is realistic — and advisable — to set higher, achievable targets. We've explored the nuances of team experience, budget fluctuations, business impact and the importance of a seat at the executive table, so there is no question that IC teams need to commit to measuring, reporting and enhancing their activities.

Linking our work clearly and effectively with key organizational metrics will not only start a cycle of better performance — it will also result in increased access to resources, executives, technology and greater autonomy as IC teams build more trust, gain visibility, and connect closely with key performance indicators (KPIs).



Do the following to break down walls between departments and make it easier to align the impact IC teams have with the metrics that matter to leadership:

Continue

- Refining (or, if you don't have one, establishing) your team's charter and objectives. Create a north star to constantly come back to that not only helps you prioritize where to focus but that also reminds you to consistently tell the impact story up the chain of command.
- Digging into the measurements that you have access to. Start somewhere if you aren't currently measuring. Begin with the basics, then evolve to more nuanced analyses to continually prove and improve the impact of internal communications.

Improve

- Move beyond traditional surveys to continuously monitor and respond to employee experiences, spotting trends and tackling challenges early. This proactive approach keeps your team focused and morale high.
- Befriend the data analysts at your organization. Their skills can be a game-changer for your IC team, helping you to leverage data for more impactful communication strategies. They can assist in interpreting complex data, uncovering valuable insights, and tailoring messages to meet the precise needs of your audience. This collaboration can significantly enhance the effectiveness of your internal communications
- Actively connect your IC efforts with key organizational metrics to not only kickstart improved performance but to open doors to more resources, executive attention, advanced technology, and greater independence.

Critical drivers of high vs. low performance

We have spent a lot of time in this report exploring the department-level factors that contribute to high or low effectiveness in internal comms. Now, let's turn to the execution-level attributes that are most clearly linked to highly impactful and widely consumed content.

We studied the importance of a number of characteristics in terms of impact on quality and efficacy on internal communications. Interestingly, while most respondents do measure the impact of their IC efforts, measurability was not one of the more important attributes. Obviously, tools like employee surveys are widely used, but the message itself is prioritized over capabilities like personalization or measurement.



Communications attributes

To accomplish this portion of the study, we performed a MaxDiff analysis. Respondents were presented with a series of attributes (four at a time) and asked to indicate, among the four characteristics, which was most important for an organization's internal communications and which was least important. In concert with the study of characteristics' importance to the quality of communications, we also asked respondents how they performed on those attributes. By plotting attributes in terms of importance and performance, and then segmenting by HE and LE, we are able to share which characteristics are most likely to lead to the highest quality IC output.

In terms of individual communications characteristics, **authentic, credible and engaging** rise to the top of what respondents feel is most important in an organization's internal communications.

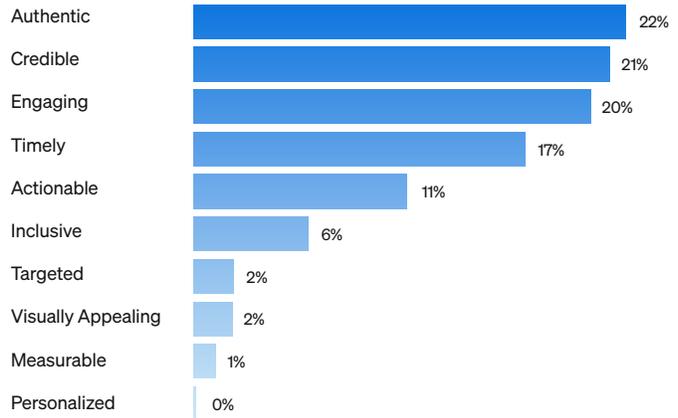


However, these are likely table stakes in the IC game — core attributes of the message itself. To gain any traction, all internal comms must check these boxes. A lot of this is intuitive. The world has become saturated with information, some trustworthy, some not. Open and transparent communication, particularly when covering difficult topics, can foster a culture of trust and strengthen the relationship between IC, leadership and employees.

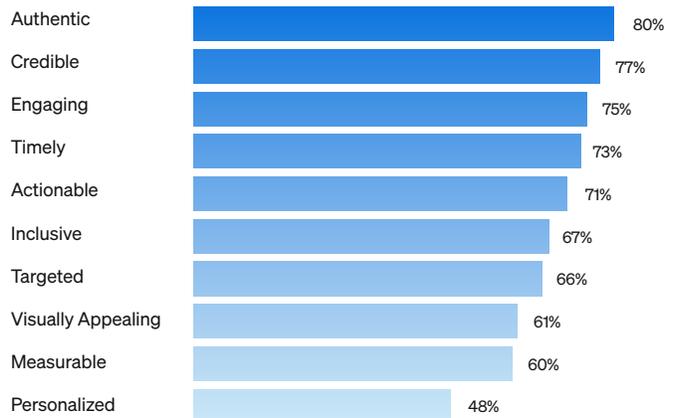


Please take a moment and think about internal communications at your organization. Based on what you know about your organization's internal communications and how it compares to other organizations, how well does it perform on the attributes below?

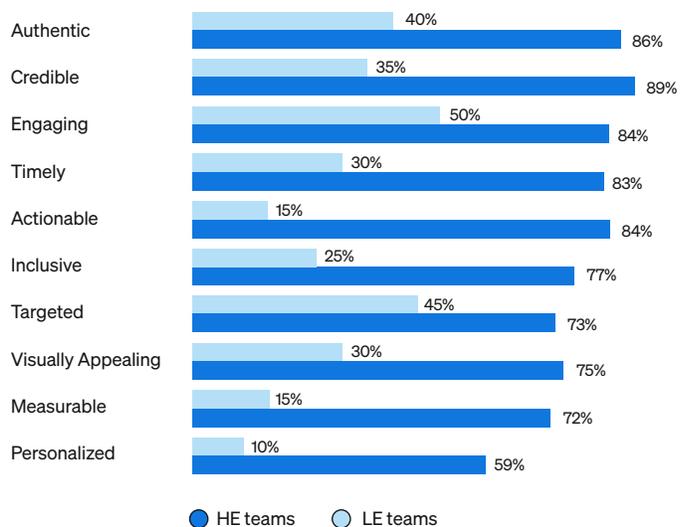
Attributes of internal communications



Performance of own organization on attributes



Performance of Highly Effective vs. Less Effective teams





Timely, inclusive and actionable communications follow the above in the overall analysis, but hold much higher performance rankings for the HE teams. Conversely, LE teams rely on visual appeal to a much greater relative extent. This could suggest an underlying reliance on flash over substance.

Interestingly, when we asked respondents how they actually performed on the engaging attribute (potentially the most highly correlated to full consumption), performance was low and lagged against much lower importance attributes like inclusiveness. What this suggests is a combination of tactical issues, both that IC teams might be over-indexing on techniques that do not yield the best outcomes, perhaps channeling general “recommended-practices,” and under-indexing on

measuring and monitoring the efficacy of their own efforts. For teams that cannot measure and assess their individual factors of effectiveness, the recommendation is to focus on creating authentic, credible and engaging communications. This means linking your communications to the priorities of the organization, being honest and forthcoming, and engaging by curating the language and format of your content to the culture of your organization and through the channels that people prefer to utilize.

We will continue to study and report the characteristics of great internal communications content; however, each organization has to drill down into its own data to determine which attributes predict the best performance.

Drill down into your data to determine which attributes predict the best performance and do the following to deliver great communications:

Continue

Ensuring each communication is authentic, credible and engaging, by scrutinizing its alignment with your organization's values and its reflection of real experiences.

- ▾ Authenticity shines through when messages resonate with genuine insights and lived experiences of the team.
- ▾ Credibility is established through consistent, factual content that builds trust over time.
- ▾ And engaging content connects emotionally, offering relatable stories or actionable insights that capture attention.

Improve

Always align your communication with the immediate context and needs of your audience.

- ▾ Make it inclusive by representing diverse voices and perspectives, ensuring everyone feels seen and heard.
- ▾ Make your message actionable by providing clear, practical steps that empower your audience to take action.
- ▾ Feedback loops can help refine these aspects, making your communications more effective and resonant with your audience's current realities and expectations.

Continue getting regular feedback from your audience so you can guide adjustments, ensuring your communication continually hits these marks.

CONCLUSION :

Recommended actions for IC teams and leaders

Now is the time — as shifting needs and expectations remain a constant — to use tools and tactics that deliver internal communications with real, measurable impact.

As an IC team, consider the recommendations below to ensure our well-informed and engaged employees stay on top of their game, even when outside forces get rough.



Harness the drivers of team and organizational performance

IC teams will make greater progress toward their goals and budget wishlists by focusing on, and measuring, performance drivers such as leadership engagement, employee experience, personalization, targeting, and varied distribution channels and content formats.



[Discover the power of AI personalization](#)

- Collaborate with senior leadership. Engage them frequently to amplify internal communications efforts.
- Target the right employees with the right message at the right time through the right channel. Don't underestimate the impact of personalization.

Lean into the strategic advantage of IC to boost performance

It's clear that effective internal communications — including personalized and targeted messaging about critical organizational strategy, HR policies and employee wellness — contribute to improved operational efficiency and a stronger employee experience. Yet IC teams continue to have to do more with less.

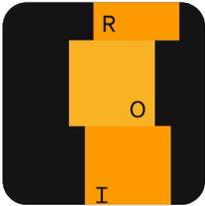


[Learn how to make the business case for a modern intranet](#)

- Frequently measure and report the effectiveness of your team's communications to gain buy-in and budget
- Make a strong business case for the impact IC has on key metrics and overall organizational performance.

Focus on the critical drivers of high vs. low performance

“What gets measured gets improved.” IC teams must prioritize comms attributes that drive performance — capabilities like personalization and targeting — as highly as they value the substance of the message itself.



[Explore measuring ROI of internal communications](#)

- Start with aligning your internal comms with the aggregate characteristics and attributes of great communications in this report — remembering that attributes including “authentic,” “credible” and “engaging” are boxes that all internal comms must check.
- Analyze the unique qualities of your team’s work to understand what works best in your environment.
- Center everything you do around those predictors and deliver amazing output.

IC leaders: Create a workplace that better supports IC teams

Adequate staffing, budget and access to modern communications tools are among the most essential ingredients that IC teams use to more effectively share information at the right time, in the right way. As an IC leader, consider these recommendations to improve internal communications at your organization:



[Here’s what to look for in the best intranet platform](#)

- Invest in a stellar employee experience for IC teams. That includes giving them support and access to the tools they need to do their best work, recognizing their accomplishments, and fostering a sense of connectedness and belonging.
- Hire to eliminate resource constraints.
- Align IC to a department that understands the intricacies of internal communications and whose work is intertwined with IC effectiveness.
- Provide teams with tools that incorporate AI in order to eliminate lost-time tasks.

We hope the data we've shared in this report, paired with our insights and recommendations, will serve as a springboard for highly effective IC at your organization. We'll continue our research and analysis in service of this goal, understanding that strong internal communications drive the most fundamental business outcomes.

How Simpplr can help

An EX platform like Simpplr puts everything employees need to do their work more efficiently, with less friction and frustration, in one place. We're dedicated to finding smart ways to help you leverage AI today with solutions that enhance and elevate the employee experience, and make the workday more efficient and productive.

Powerful AI capabilities across the platform drive our leadership in the EX platform space:



[Request a demo](#) to see how Simpplr can transform the way you work.

- **AI-first architecture:** Our platform is architected in a way that AI securely flows through the entire platform.
- **Purpose-built for EX:** Our AI is purpose-built for EX. It's not generic.
- **Extensive AI capabilities:** No other competitors have as many AI-powered capabilities as Simpplr — from auto-governance and adaptive personalization to robust analytics, intelligent search and virtual assistance.

About Simpplr

Who we are

Simpplr is the modern intranet that transforms the work experience for all employees — wherever and however they work. Simpplr is the only platform that unifies employee engagement, enablement and services, leveraging state-of-the-art AI models to deliver a seamless, cohesive and personalized employee experience.

Trusted by over 1000 global brands, including Moderna, Snowflake, Splunk, Penske, Eurostar and AAA, Simpplr customers achieve significant improvement in their employees' productivity, retention and overall satisfaction. Headquartered in Silicon Valley, CA, Simpplr is backed by Norwest Venture Partners, Sapphire Ventures, Salesforce Ventures, Tola Capital and Still Venture Capital. Learn more at simpplr.com

Benefits

Designed for the way you work

Ready to use in weeks, not months

Built for business users

Unified, engaging experience across mobile and the web

Powerful integration

Secure and scalable platform

Trusted By

